



Cattaraugus County Economic Development Team

Mission statement:

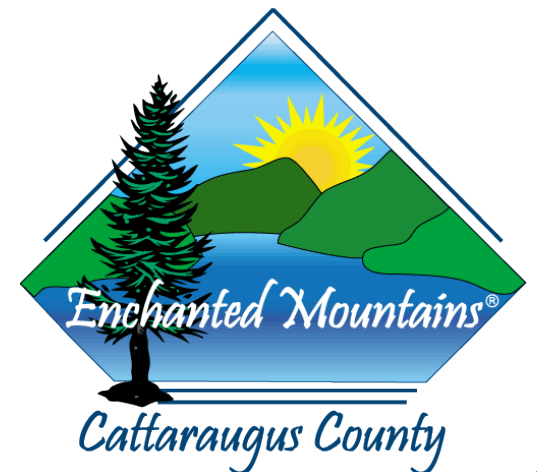
**“Unified collaboration
to support economic growth in
Cattaraugus County”**

Cattaraugus County Economic Development Team

- ▶ Cattaraugus County Economic Development, Planning & Tourism
- ▶ Cattaraugus County Industrial Development Agency
- ▶ Cattaraugus County Business Development Center
- ▶ Cattaraugus County Procurement & Technical Assistance Center
- ▶ Salamanca Industrial Development Agency
- ▶ City of Olean-Community Development & Planning
- ▶ Greater Olean Area Chamber of Commerce
- ▶ Cattaraugus Empire Zone Corporation
- ▶ Southern Tier West Regional Planning & Development Board

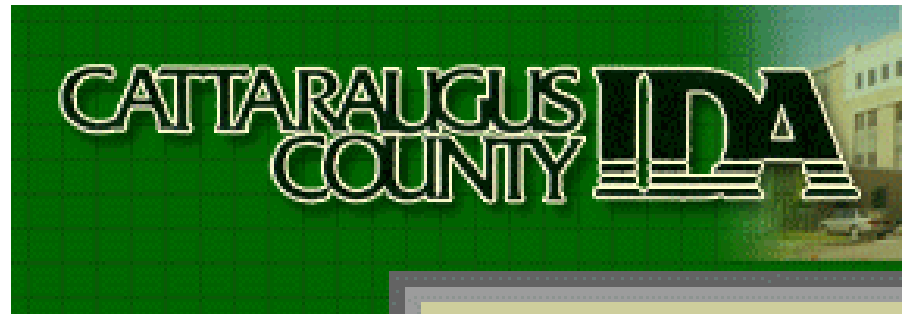
Cattaraugus County EDPT

- ▶ Economic & Community Development
- ▶ Business Recruitment/Retention Assistance
- ▶ Market and Demographic Reports
- ▶ Environmental Projects
- ▶ SEQR Projects
- ▶ Tourism/Agri-Tourism Programs
- ▶ GIS Mapping
- ▶ Data and Information Services
- ▶ International Marketing
- ▶ www.cattco.org



Cattaraugus County IDA

- ▶ Financial Assistance, Business Incentives & Development of Local Infrastructure
- ▶ N.Y.S. Mortgage Recording Tax Exemption
- ▶ N.Y.S. Sales Tax Abatement
- ▶ Real Property Tax Abatement (PILOT)
- ▶ Issuance of Taxable Bonds (Industrial Revenue) & Tax-Exempt Bonds – 501 (C)(3)
- ▶ Adaptive Reuse Program
- ▶ Small Business Sales Tax Abatement Program
- ▶ www.cattcoida.com



Cattaraugus County BDC

- ▶ Small Business Revolving Loan Fund
- ▶ Entrepreneurial Training
- ▶ Educational Workshops
- ▶ Business Plan Development
- ▶ www.ccbdc.org



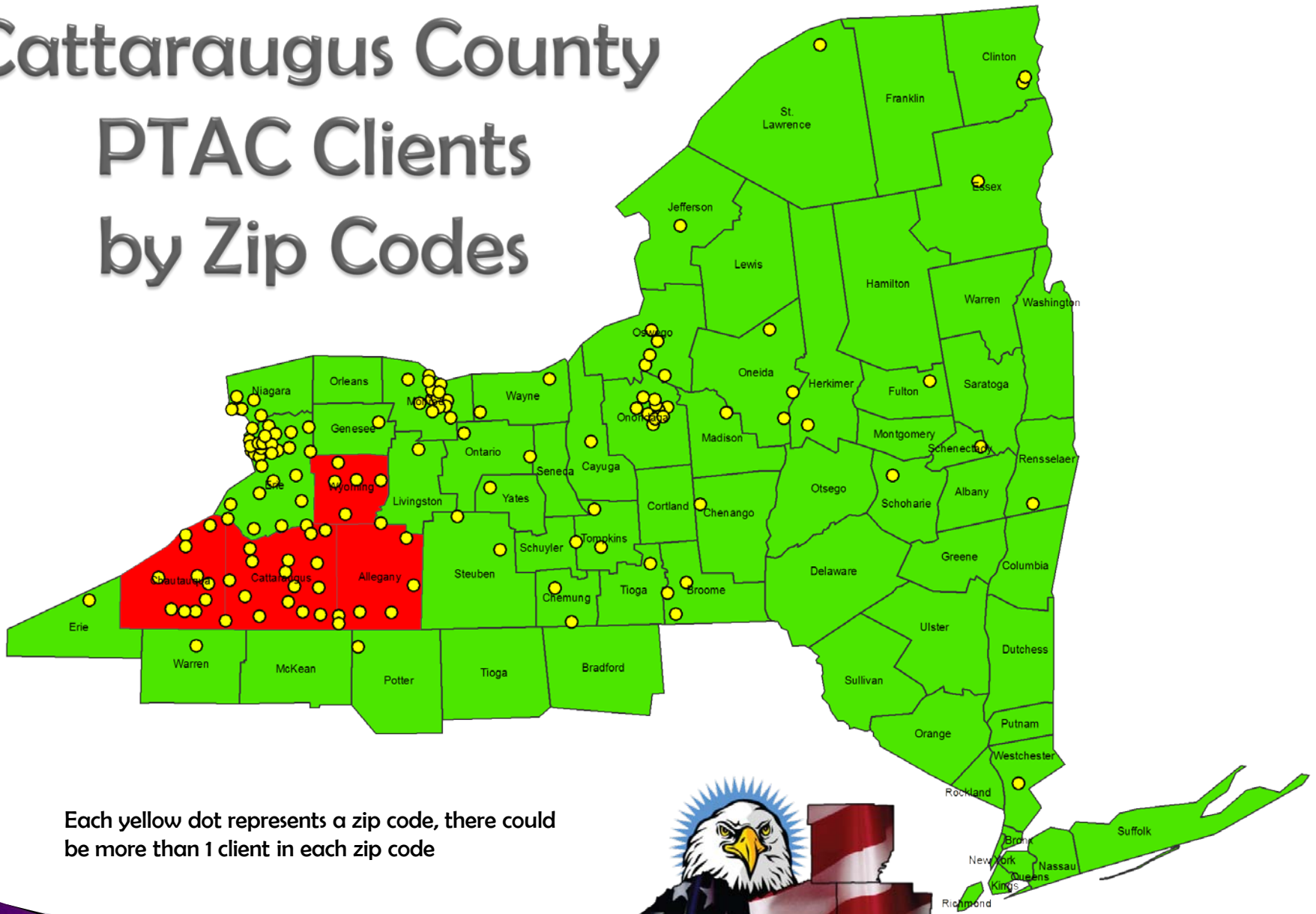
Cattaraugus County PTAC

Regional program to promote economic growth in Cattaraugus County and the region. Assists businesses in marketing to federal, state and local governments by providing:

- ▶ Access to Federal, State and local Contracting Opportunities
- ▶ One-to-one counseling with businesses on any government contract related matter
- ▶ Alert business of emerging trends in government procurement.
- ▶ Identify special opportunities for small businesses
- ▶ Access to Contracting Resource Library
- ▶ Electronic Bid Matching
 - ▶ Targeted computer search of Federal, State and Local government bids. Provided on a daily basis via the Internet and email.
- ▶ www.ccptac.org



Cattaraugus County PTAC Clients by Zip Codes



Each yellow dot represents a zip code, there could be more than 1 client in each zip code



Salamanca IDA

- ▶ Small Business Revolving Loan Fund
- ▶ Commercial Property Management
- ▶ Grant Procurement and Administration
- ▶ Traditional IDA Inducements
- ▶ <http://www.salmun.com/ida/>



City of Olean – Community Development & Planning

- ▶ Zoning and land use planning/permitting
- ▶ Economic and Community Development
- ▶ Business Revolving Loan and Commercial Property Improvement Programs
- ▶ Industrial and Commercial Land with Developed Infrastructure
- ▶ Transportation Coordination for Area Employment and Community Needs
- ▶ Local Housing Incentive Programs
- ▶ www.cityofolean.org



Greater Olean Area Chamber of Commerce

- ▶ 732 Business members
- ▶ Affordable health insurance program
- ▶ Networking/Member focus groups
- ▶ On-the-job Training Program
- ▶ Quality of life events
 - ▶ Rally in the Valley
 - ▶ Santa Claus Lane
 - ▶ Home Show
 - ▶ Good News Awards
- ▶ www.oleanny.com



Cattaraugus Empire Zone Corporation

- ▶ Assistance to start-ups and existing businesses
- ▶ Financial packaging
- ▶ Site selection/acquisition assistance
- ▶ Project feasibility analysis
- ▶ Business recruitment and retention
- ▶ www.cattempirezone.org

Cattaraugus Empire Zone Corporation

Southern Tier West

- ▶ Financial Packaging
- ▶ Grantsmanship Assistance
- ▶ Small Business Revolving Loan Fund
- ▶ Regional Economic Development Strategic Planning
- ▶ Workforce Development
- ▶ www.southerntierwest.org



Contact Information:

Cattaraugus County EDP&T

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County of Cattaraugus IDA

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Southern Tier West

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Cattaraugus County BDC

Matthew Keller – (716) 938-9531 – mjkeller@ccbdc.org

Cattaraugus County PTAC

Joe Williams – (716) 938-2331 – jjwilliams@cattco.org

Salamanca IDA

Matthew Bull – (716) 945-3230 or (716) 353-5167 – mbull@salmun.com

Patrick Welch – (716) 945-3230 – pwelch1@salmun.com

City of Olean – Community Development & Planning

Mary George – (716) 376-5647 – mgeorge@cityofolean.org

Greater Olean Area Chamber of Commerce

Gary Rougeau – (716) 372-4433 x15 or (716) 378-0011 – gary@oleanny.com

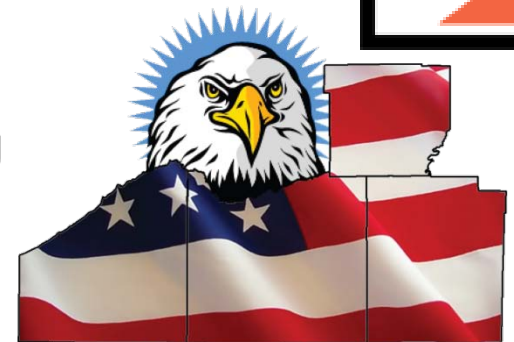
THANK YOU!

CATTARAUGUS COUNTY IDA



Cattaraugus County
Economic Development Team

CATTARAUGUS COUNTY
BUSINESS
DEVELOPMENT
CORPORATION



Cattaraugus County
Procurement Technical Assistance Center

Cattaraugus Empire Zone Corporation